

August 25, 2016

Commissioner Clayton Christian Office of the Commissioner of Higher Education Montana University System Helena, MT 59620-3201

Dear Commissioner Christian:

It is with great pleasure that I provide Montana Tech's annual report required by BOR Policy 901.9. This report details where Montana Tech funds are directed at the Foundation and provides a useful summary of our fundraising activity. The document also lists where funds raised by the Foundation are being utilized on the campus. We will provide our audited financials when they become available in October.

The past year was another historic year for the Montana Tech Foundation. The success is attributed to a highly engaged Board of Directors, campus community, and advancement team. This fiscal year was also very challenging for many of our donors, friends and industry partners, but through it all our giving pipelines continued to grow and new donors began to engage.

The Natural Resources Research Center construction is moving along well and we are excited to see the impact the new building will have on our recruiting of students in the areas of STEM. Our campaign continues to advance with a strong push towards more recruitment scholarships. Our final outcomes from the campaign will improve facilities, provide greater scholarship support, and help our university attract and retain the faculty needed to remain significant to Montana and the world.

Please know that your assistance in the past year is truly appreciated. We are honored to partner with Montana Tech and are committed to our outstanding institution. Should you have any questions, please feel free to call anytime.

Respectfully submitted,

Joe McClafferty

President, Montana Tech Foundation

Vice Chancellor for Advancement and University Relations

Montana Tech Foundation Table I- Foundation Support of University

	FY16			FY15	FY14
Foundation funds to the University[1]					
Scholarships	\$	1,538,636	\$	1,701,836.78	\$ 1,376,265
Programmatic	\$	574,091	\$	427,181.12	\$ 707,235
Capital	\$	2,496,379	\$	530,762.02	\$ 248,068
Professorships	\$	415,052	\$	880,213.65	\$ 466,123
Direct College Support	\$	28,029	\$	30,942	·
Contracted Services[2]			\$	88,833	\$ 89,745
Total Foundation Funds Directed to the University	\$	5,052,187	\$	3,659,768.19	\$ 2,887,436
University Funds to Foundation					
Additional Services requested by Tech[3]	\$	200,000		0	\$ _
Direct Grant Program	\$	-	\$	***	\$ _
Total University Funds Directed to Foundation	\$	200,000	\$	-	\$ _
Net Foundation Funds to University	\$	4,852,187	\$	3,659,768	\$ 2,887,436

^[1] Foundation held funds transferred to or on behalf of the University. Amounts include spending from donor restricted as well as unrestricted gifts and bequests.

In Lieu of lease payments for office and meeting space in the Frank & Ann Gilmore University Relations Center, the University will provide operations and maintenance including landscaping, snow removal. Janitorial services and utilities for the URC and computer support, network access, use of the University email system, telephone

^[2] Foundation payments for services rendered by the University (VC salary & bonus)

^[3] Additional services include costs associated with the capital campaign and marketing

Montana Tech Foundation Table II - Investment Management

	FY16	FY15			FY14	FY13		FY12	
\$	32,244,820	\$	32,721,983	\$	32,900,973	\$ 28,499,671	\$	25,703,991	
Annualized Return Fy2016									
		1 Y	R	3YR		5YR			
	\$		\$ 32,244,820 \$ Anı	\$ 32,244,820 \$ 32,721,983 Annualized Retur 1 YR -2.48%	\$ 32,244,820 \$ 32,721,983 \$ Annualized Return Fy2 1 YR 3YR -2.48%	\$ 32,244,820 \$ 32,721,983 \$ 32,900,973 Annualized Return Fy2016 1 YR 3YR -2.48% 4.48%	\$ 32,244,820 \$ 32,721,983 \$ 32,900,973 \$ 28,499,671 Annualized Return Fy2016 1 YR 3YR 5YR -2.48% 4.48% 3.57%	\$ 32,244,820 \$ 32,721,983 \$ 32,900,973 \$ 28,499,671 \$ Annualized Return Fy2016 1 YR 3YR 5YR -2.48% 4.48% 3.57%	

[1]Benchmark is established by the Montana Tech Foundations' Investment Committee

Montana Tech Foundation Table III - Selected Performance Metrics

		F	FY1	6	FY15			FY14			
Gifts & Pledges											
	> \$10,000	140	\$	8,305,135	38	\$	7,432,563	60 \$	5	3,304,165	
	\$1,000 - \$10,000	445	\$	944,131	270	\$	818,052	421 \$	5	1,169,411	
	< \$1,000	3,606	\$	374,058	1,545	\$	334,197	2,848 \$	5	336,667	
	Conditional Pledges [1]				19	\$	1,551,561			ŕ	
	Total	4191	\$	9,623,324	1872	\$	10,136,373	3329 \$	5	4,810,243	
<u>Invested</u>											
	%Endowed	26%	\$	2,458,245	12%	\$	1,029,621	37% \$	5	1,786,046	
	%Current	74%	\$	7,165,079	88%	\$	7,555,191	63% \$	5	3,024,197	
Total			\$	9,623,324		\$	8,584,812	\$	5	4,810,243	
Restrictio	n										
	%Restricted	94%	\$	9,055,809	93%	\$	7,987,773	91% \$	5	4,384,388	
	% Non-Restricted	6%	\$	567,515	7%	\$	597,039	9% \$		425,855	
Total			\$	9,623,324		\$	8,584,812	\$		4,810,243	
Purpose											
	%Scholarships	19%	\$	1,601,706	17%	\$	1,463,118	39% \$	5	1,666,049	
	%Programmatic	12%	\$	1,024,726	14%	\$	1,242,910	38% \$		1,623,028	
	%Capital	75%	\$	6,455,292	64%	\$	5,528,114	10% \$	5	409,440	
	%Professorships	6%	\$	541,600	4%	\$	350,670	14% \$		578,670	
Total			\$	9,623,324	•	\$	8,584,812	\$	_	4,277,187	
Other Act	ivities										
Distributions			\$	5,024,158		\$	3,570,935	\$	5	2,797,691	

^[1] Conditional pledges, documented bequests, and revocable commitments